

**CONTRACTROOM**

# The future of agreement

Legal, sales, and purchasing teams are closing agreements 10x faster, with 100% control, and deep insight.



# Mitratech ContractRoom

## Unparalleled insight into compliance obligations and regulatory management

ContractRoom is the world's smartest contract lifecycle management platform helping transform contracting operations enterprise-wide.

Using a combination of large data sets and AI techniques, ContractRoom provides insights that help you simplify the contracting process and make informed decisions. It has transformed the contracting operations for multiple Fortune 500 clients, with over 50,000 users, more than 300,000 contracts, and millions of data points under management.

### Close agreements 10X faster

Discover how unique negotiation, deeply automated document assembly, and AI-enhanced workflow management get all parties to "yes" 10x faster.

### With complete control

Learn how end-to-end digitized processes, rules-based routing and approvals, and fully digitized content give you control you've never had before. Goodbye offline "black holes." Hello, effortless compliance!

### And deep insight

Find out how an intelligent contract repository, deep search, and powerful contract analytics simplify obligation management and deliver real-time insights.

## Why ContractRoom?

ContractRoom is the only system that can automate the entire contract process end-to-end, with a scalable architecture for enterprise-wide adoption. Uniquely, the system captures transactional, behavioral and content data that provide insights into your contracting process and decision-making like never before.

## How it works

Automate a true end-to-end CLM process. (right)

### Pre-contract



Request Management



Template Management



Document Assembly



Self-service Drafting

### In-contracting



Real-Time Collaboration



Workflow Management



Counterparty On-boarding



e-Signature & ink execution

### Post-contract



Contract Repository



Contract Management



Obligation Management



Reporting & Insights

## Meaningful differentiation

### What sets ContractRoom apart?

- **Self-service**  
Provide an intuitive portal for self-service contracts.
- **Requesting**  
First to provide intelligent queues for routing to the drafting team.
- **Drafting**  
First to provide 100% automation for assembly and workflows.
- **Multi-party negotiation**  
First to streamline agreement-building process among negotiating teams.
- **Editing**  
First to fully streamline text redlining with broad controls and a complete history of every change.
- **Workflow**  
First to provide automated conversion of contract commitments into tasks.
- **Deep insights**  
First to capture transactional content and behavioral data of all activity before signature.
- **Compliance**  
First to benchmark all pre-contract and post-contract activities for buyers and sellers.

## The perfect solution for multiple teams



### Legal

Increase legal team productivity and centralize control.



### Finance

Reduce operating costs, accelerate revenue, and identify savings opportunities.



### Procurement

Enforce standards with vendors to save money and time.



### Operations

Automate workflows, speed negotiation, and increase productivity.



### Sales

Close sales faster while keeping your compliance team happy.



### IT

Drive digital transformation and consolidate tools across the enterprise.



# ABOUT MITRATECH

Mitratech is a proven global technology partner for corporate legal, risk, and compliance professionals seeking to maximize productivity, control expense, and mitigate risk by deepening organizational alignment, increasing visibility and spurring collaboration across the enterprise.

With Mitratech's proven portfolio of end-to-end solutions, enterprises worldwide are able to implement best practices and standardize processes throughout their organizations and realize fast time-to-value. Serving 1,200 organizations of all sizes worldwide, Mitratech works with almost 40% of the Fortune 500 and over 500,000 users in over 160 countries.

**For more info, visit: [www.mitratech.com](http://www.mitratech.com)**

**MITRATECH**

[info@mitratech.com](mailto:info@mitratech.com)

**For more information about visit [Mitrtech.com](http://Mitrtech.com)**