

# A New *Era* of Agreement

Close your contracts 10x faster, with 100% control – and gain the deep insights needed to agree smarter.



## Agree more and negotiate less with unparalleled insights into the agreement process

Ushering in a new era of contract management, EraCLM is the **world's smartest contract lifecycle management** platform, spreading contracting operations innovation enterprise-wide.

EraCLM combines an easy to use interface with novel AI techniques to cut the time to agreement and simplify the process. Empowered with **business critical analytics**, negotiation teams can make more informed business decisions.

It has transformed **the contracting process** for multiple Fortune 500 clients, with tens of thousands of users, hundreds of thousands contracts, and millions of data points.

## Agree 10X faster

Discover how deeply automated document assembly, AI-enhanced workflow management, and guided real-time collaboration get all parties to "yes" 10x faster.

## With complete control

Learn how end-to-end digitized processes, rules-based routing and approvals, and fully digitized content give you the control you've never had before. Goodbye offline "blackholes." Hello, effortless compliance!

## And deep insight

Gain deep insight and find out how an intelligent contract repository, deep search, and powerful contract analytics simplify obligation management and deliver real-time insights.

## Why Mitratesch EraCLM?

EraCLM is a one-of-a-kind solution allowing organizations to make more informed decisions. It can **automate the entire contract process end-to-end**, with a scalable architecture for enterprise-wide adoption.

Uniquely, the system captures transactional, content and behavioral data that provides **actionable insights into your contracting process** like never before.

Better yet, EraCLM is deeply integrated into **a full suite of legal operation solutions** for all your matter management, e-billing and workflow automation needs.

### Pre-contract



Request Management



Template Management



Document Assembly



Self-service Drafting

### In-contracting



Real-Time Collaboration



Workflow Management



Counterparty On-boarding



e-Signature & ink execution

### Post-contract



Contract Repository



Contract Management



Obligation Management



Reporting & Insights

## Meaningful differentiation

### What sets ContractRoom apart?

- Self-service**  
 Provide an intuitive portal for self-service contracts.
- Requesting**  
 First to provide intelligent queues for routing to the drafting team.
- Drafting**  
 First to provide 100% automation for assembly and workflows.
- Multi-party negotiation**  
 First to streamline agreement-building process among negotiating teams.
- Editing**  
 First to fully streamline text redlining with broad controls and a complete history of every change.
- Workflow**  
 First to provide automated conversion of contract commitments into tasks.
- Deep insights**  
 First to capture transactional content and behavioral data of all activity before signature.
- Compliance**  
 First to benchmark all pre-contract and post-contract activities for buyers and sellers.

## The perfect solution for multiple teams



### Legal

Increase legal team productivity and centralize control.



### Finance

Reduce operating costs, accelerate revenue, and identify savings opportunities.



### Procurement

Enforce standards with vendors to save money and time.



### Operations

Automate workflows, speed negotiation, and increase productivity.



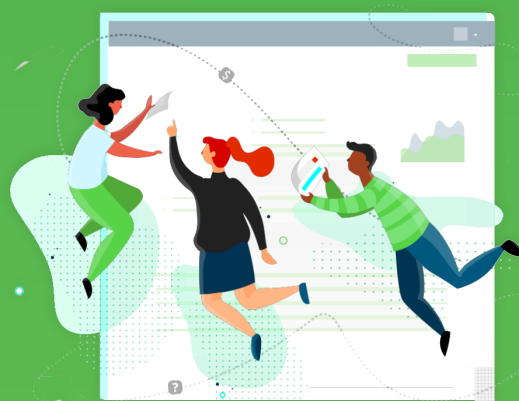
### Sales

Close sales faster while keeping your compliance team happy.



### IT

Drive digital transformation and consolidate tools across the enterprise.



# ABOUT MITRATECH

Mitratech is a proven global technology partner for corporate legal, risk, and compliance professionals seeking to maximize productivity, control expense, and mitigate risk by deepening organizational alignment, increasing visibility and spurring collaboration across the enterprise.

With Mitratech's proven portfolio of end-to-end solutions, enterprises worldwide are able to implement best practices and standardize processes throughout their organizations and realize fast time-to-value. Serving 1,200 organizations of all sizes worldwide, Mitratech works with almost 40% of the Fortune 500 and over 500,000 users in over 160 countries.

**For more info, visit: [www.mitratech.com](http://www.mitratech.com)**

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